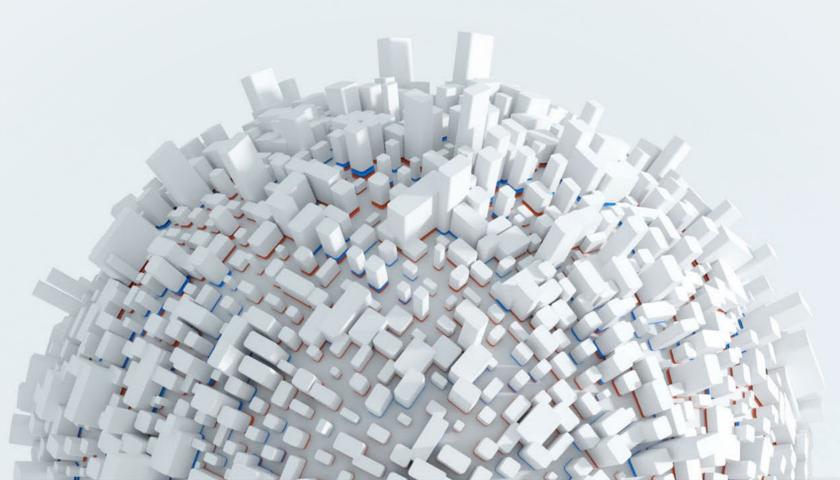


# Top 8 Challenges When Assessing Supplier Cyber Risk

and How Panorays Can Help

THE CHALLENGES	IMPACT IF NOT ADDRESSED	HOW PANORAYS HELPS
<p><b>01</b> Unknown, inaccurate or incomplete view of supplier risk</p>	<p>Potential breaches</p>	<p><b>360° solution</b> combines internal &amp; external assessments for a complete, accurate view of third-party security risk</p>
<p><b>02</b> The hassle of manual questionnaires and chasing vendors for answers</p>	<p>Wasted time</p>	<p><b>Automated Smart Questionnaires™</b> increase efficiency and enable scalability—no more chasing vendors</p>
<p><b>03</b> Lack of contextualized risk according to business relationship impact</p>	<p>Wasted effort</p>	<p><b>Context-based ratings</b> consider the risk based on the business relationship of the vendor so you can prioritize the relationships accordingly</p>
<p><b>04</b> Inefficient, ineffective communication with suppliers</p>	<p>Relationships suffer</p>	<p><b>In-platform collaboration</b> with vendors eliminates friction, bolsters communication &amp; strengthens the relationship</p>
<p><b>05</b> Inadequate assessment of vendor regulatory compliance</p>	<p>Potential lawsuits &amp; fines</p>	<p><b>Vendor compliance visibility</b> ensures supplier security aligns with regulations and your risk appetite</p>
<p><b>06</b> Lack of real-time information in risk assessments</p>	<p>Inaccurate data</p>	<p><b>Continuous monitoring</b> with alerts yields ongoing real-time visibility, insight and control of vendor risk</p>
<p><b>07</b> Potential for third party's employees to introduce risk</p>	<p>Insider threats</p>	<p><b>Human factor</b> Panorays checks the likelihood of insider threats as part of its risk ratings</p>
<p><b>08</b> Inadequate visibility into dark web vendor mentions</p>	<p>Hidden risk</p>	<p><b>Dark Web Insights</b> Panorays' Dark Web Insights enable proactive remediation in response to supply chain threats</p>

Want to learn more about how you can prevent vendor cyber risk and scale your business?  
[Request a demo today >](#)



## About Panorays

Panorays is a rapidly growing provider of third-party security risk management software, offered as a SaaS-based platform. The company serves enterprise and mid-market customers primarily in North America, the UK and the EU, and has been adopted by leading banking, insurance, financial services and healthcare organizations, among others. Headquartered in New York and Israel, with offices around the world, Panorays is funded by numerous international investors, including Aleph VC, Oak HC/FT, Imperva Co-Founder Amichai Shulman and former CEO of Palo Alto Networks Lane Bess. Visit us at [www.panorays.com](http://www.panorays.com)